

ANNUAL REPORT



WHAT DOES BARRACKS ROW MAIN STREET DO?

Barracks Row Façade Improvement Program:

Historic preservation is the cornerstone of the "Design" point in the Main Street model. Our popular façade improvement program continued in 2023, as did our separate grant program for signage which we launched in 2013. Restoring historic elements of the facades on our buildings, structural repairs, improved lighting, new signage, and new awnings are just a few of the enhancements made possible by these programs. These improvements are available to 8th Street businesses through generous grants from the DC Department of Housing and Community Development, the DC Department of Small and Local Business Development, and other government partners.

Small Business Retention and Recruitment:

Using the "Economic Vitality" point of the "Main Street Four Point Approach," the retention and expansion of our small businesses and recruiting new businesses to the street continue to be core priorities. We work with interested tenants to find spaces, with landlords to find tenants, and we provide small business technical assistance to many Barracks Row businesses each year.

Clean Team Services:

Using generous Clean Team grant funding from the city, Barracks Row Main Street invests over \$100,000 per year to help keep the street looking its best. We contract with the Capitol Hill BID and Ready, Willing and Working to provide clean and safe services and graffiti removal to Barracks Row on weekends. Beautification, such as the seasonal plantings in our hanging baskets, are part of this contract as well.

Barracks Row Events:

Events are a key element under "Promotions" in the "Main Street Four Point Approach." The Promotions Committee is responsible for the many Barracks Row events that bring "feet to the street,". Businesses consistently report higher sales numbers due to the events our Main Street produces every year. Read on in the following pages about our popular events such as Star Wars Weekend, Mardi Gras Celebration & Art All Night. Holiday Lights on 8th Street, and the Fourth of July Parade, among others. This we partner together with Eastern Market Main Street to present Art All Night on Capitol Hill.

Event List:

Star Wars Weekend, Mardi Gras Celebration, The June Garden Party, The Fourth of July Parade, Art All Night and Holiday Lights on 8th Street.

Eastern Market Metro Park:

Along with 8th SE Promotions & Events, Barracks Row Main Street is in partnership with The Department of Parks & Recreations to be the caretaker of Eastern Market Metro Park. Our events have animated this park. We have hosted over 170 events in the park. Our events represent a variety of activities such as fitness, music, and chess. As these become more popular with the community, the number of attendees grows. I see this as a great beginning to achieving the phrase coined by Councilmember Charles Allen "A place that you come to, not just a place to walk through".



Barracks Row Main Street Annual Report: By the Numbers

Barracks Row Main Street is pleased to present a snapshot of our accomplishments and impact over the past year. Through our diverse programming, community initiatives, and strategic investments, we continue to strengthen the Barracks Row neighborhood and support the success of local businesses.

Business Community:

184 Businesses: A total of 184 businesses call Barracks Row home, contributing to the vibrancy and diversity of our commercial district. From boutique shops and restaurants to professional services and entertainment venues, our business community plays a vital role in shaping the character of our neighborhood.

Community Cleanliness:

8500+ Bags of Trash and Recycling: The Barracks Row Main Street Clean Team works tirelessly to maintain the cleanliness and attractiveness of our streets. Each year, they remove over 8500 bags of trash and recycling, ensuring that Barracks Row remains a clean and welcoming environment for residents, visitors, and businesses.

Investment in Business Support:

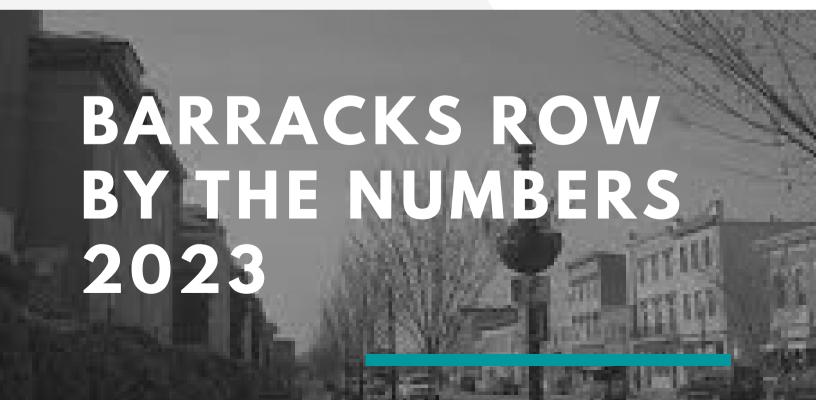
\$800,000+ Invested in Grants: Over the past 75 months, Barracks Row Main Street has invested over \$800,000 in various grant programs to support Barracks Row business owners. These grants include facade grants, sign and awning grants, security grants, and small business technical assistance grants, providing crucial financial assistance to businesses in need. Also, over 100 restaurant team members trained in Barracks Row Main Street's new training program.

Events & Promotions:

200+ Events: Barracks Row Main Street hosted over 200 events throughout the year, ranging from cultural festivals and art exhibitions to live music performances and community gatherings. These events brought residents and visitors together to celebrate the unique culture and spirit of Barracks Row.

Conclusion:

As evidenced by these numbers, Barracks Row Main Street continues to make significant strides in supporting our community and fostering economic growth. We are proud of the impact we have made and remain committed to building on our successes in the years to come.



Barracks Row Main Street Annual Report: Business Training Classes Highlights

Barracks Row Main Street is pleased to highlight the successful launch of our business training classes in partnership with the Restaurant Association Metropolitan Washington (RAMW). These classes represent our commitment to supporting the growth and success of local businesses in the Barracks Row neighborhood and beyond.

Overview of Partnership:

Barracks Row Main Street has partnered with the RAMW, a leading industry organization dedicated to promoting excellence in the restaurant and hospitality sector, to offer a series of business training classes tailored to the needs of entrepreneurs and small business owners in our community.

Program Details:

The business training classes cover a wide range of topics essential for running a successful restaurant or hospitality business, including:

Food Safety and Compliance: The classes cover food safety standards, health regulations, and compliance
requirements to ensure the health and safety of customers and employees. SERVSAFE® FOOD SAFETY, SERVSAFE
ALCOHOL® and PREVENTING SEXUAL HARASSMENT & DISCRIMINATION.

Community Impact:

The launch of the business training classes has had a positive impact on the Barracks Row community in several key ways:

- Supporting Local Businesses: By offering practical resources and support, the classes help local businesses thrive, contributing to the economic vitality of the neighborhood.
- Fostering Collaboration: The partnership between Barracks Row Main Street and the RAMW fosters collaboration and resource-sharing, creating opportunities for mutual support and growth within the community.

Future Plans:

Barracks Row Main Street is committed to continuing and expanding our business training classes in partnership with the RAMW. We plan to explore additional topics, offer advanced courses, and provide ongoing support and resources to help businesses succeed in an ever-changing marketplace.



Barracks Row Main Street Annual Report: Grants to Business Highlights

Barracks Row Main Street is proud to highlight our grants program, which provides financial support to local businesses in the Barracks Row neighborhood. This year we gave out over \$30,000 in grants to our local businesses. These grants were instrumental in helping businesses address critical needs, improve their storefronts, and enhance the overall aesthetic and appeal of the area.

Overview of Grants Program:

In the past year, Barracks Row Main Street received applications from 10 local businesses seeking financial assistance to address various needs, ranging from minor repairs to major renovations. Recognizing the importance of supporting our business community, Barracks Row Main Street awarded grants ranging from \$500 to \$5000 to these deserving businesses.

Community Impact:

The grants program has had a positive impact on the Barracks Row community in several key ways:

- Supporting Small Businesses: The financial assistance provided by Barracks Row Main Street has helped local businesses address critical needs and make improvements that contribute to their long-term success and sustainability.
- Enhancing Aesthetics: By fixing broken windows and updating signage, businesses have enhanced the overall
 aesthetic and appeal of the Barracks Row neighborhood, creating a more inviting and attractive environment for
 residents and visitors alike.
- **Promoting Economic Development:** The grants program stimulates economic development by encouraging investment in storefront improvements and supporting the growth and vitality of local businesses.

Conclusion:

The grants awarded by Barracks Row Main Street have made a meaningful difference in the lives of local businesses and the overall quality of the Barracks Row neighborhood. We are grateful for the support of our donors, sponsors, and partners who make programs like this possible, and we look forward to continuing to invest in the success of our business community in the years to come.



Barracks Row Main Street Annual Report: Events Highlights

Barracks Row Main Street is pleased to present an overview of our events programming for the past year. As part of our commitment to fostering a vibrant and engaging community, we organized over 200 events that brought together residents, visitors, and businesses to celebrate the unique culture and heritage of the Barracks Row neighborhood.

- Star Wars Weekend: Our Star Wars Weekend event captured the imaginations of fans young and old as we transformed Barracks Row into a galaxy far, far away. From lightsaber duels to cosplay contests, attendees immersed themselves in the iconic universe of Star Wars, making it a weekend to remember.
- Mardi Gras Celebration: Barracks Row Main Street brought the spirit of New Orleans to Washington, D.C. with our Mardi Gras celebration. Revelers enjoyed live music, colorful parades, and delicious Cajun cuisine, embracing the festive atmosphere and celebrating the traditions of Fat Tuesday in style.
- Art All Night: Art All Night showcased the creative talents of local artists and performers, transforming Barracks Row into a vibrant hub of artistic expression. From live music to interactive installations, attendees were treated to a night of culture and creativity that illuminated the streets and captivated the senses.

Other Events

In addition to our signature events, Barracks Row Main Street hosted a diverse array of community gatherings, cultural festivals, and educational workshops throughout the year. From outdoor concerts to fitness in the park, we provided opportunities for residents to come together, connect, and celebrate the unique spirit of our neighborhood.

Community Impact:

Our events programming has had a positive impact on the Barracks Row community in several key ways:

- Community Engagement: Events brought residents, visitors, and businesses together, fostering a sense of belonging and connection within the neighborhood.
- Economic Stimulus: By attracting foot traffic and promoting local businesses, events contributed to the economic vitality of Barracks Row, supporting our merchants and entrepreneurs.
- Cultural Enrichment: Through art, music, and entertainment, events celebrated the diverse cultural heritage of our community, promoting inclusivity and appreciation for our shared traditions.

Future Plans:

Looking ahead, Barracks Row Main Street remains committed to organizing dynamic and engaging events that continue to enrich the lives of residents and visitors alike. We will explore new opportunities for collaboration, innovation, and community building as we strive to make Barracks Row a vibrant and welcoming destination for all.



Barracks Row Main Street Annual Report: Partnership with The Southeastern Library

In our ongoing efforts to cultivate a vibrant and engaged community, Barracks Row Main Street is pleased to showcase our partnership with the Southeastern Library to host a series of enriching events during the library's construction. Through this collaboration, we aim to provide residents with continued access to educational resources, cultural programming, and opportunities for community engagement.

Overview of Partnership:

Barracks Row Main Street has established a collaborative partnership with the Southeastern Library, a branch of the DC Public Library system, to host a variety of events throughout the year. These events are designed to promote literacy, lifelong learning, and community connection, aligning with both organizations' missions to serve the needs of residents in the Barracks Row neighborhood and beyond.

Program Details:

The partnership between Barracks Row Main Street and the Southeastern Library encompasses a diverse range of events and activities, including:

- Cultural Events: We celebrate the rich diversity of our community through cultural events such as poetry readings, film screenings, and art exhibitions that highlight the talents and contributions of local artists and performers.
- Community Meetings and Discussions: We provide a forum for residents to come together, voice their concerns, and participate in important conversations about community issues and initiatives.

Community Impact:

The partnership between Barracks Row Main Street and the Southeastern Library has had a positive impact on the community in several key ways:

- Cultural Enrichment: Events hosted by Barracks Row Main Street and the Southeastern Library contribute to the cultural vitality of the neighborhood, fostering a sense of pride and belonging among residents.
- Community Engagement: By providing opportunities for residents to come together and participate in meaningful activities, the partnership promotes community engagement and strengthens social connections.

Future Plans:

Barracks Row Main Street is committed to continuing our partnership with the Southeastern Library and expanding our collaborative efforts to better serve the needs and interests of our community. We plan to explore new event ideas, enhance outreach efforts, and deepen our impact through innovative programming.



Barracks Row Main Street Annual Report: Partnership with The Department of Parks & Recreation

Barracks Row Main Street is pleased to highlight our ongoing partnership with the D.C. Department of Parks and Recreation (DPR) in enriching the Barracks Row community through a diverse array of events and activities. Through this collaboration, we have brought residents together to enjoy fitness, celebrate cultural heritage, and experience the vibrant arts scene in our neighborhood.

Overview of Partnership:

Barracks Row Main Street has partnered with DPR to organize and host a wide range of events throughout the year, offering opportunities for residents of all ages to engage in recreational, cultural, and artistic activities. This partnership reflects our shared commitment to promoting community engagement and enhancing the guality of life for Barracks Row residents.

Event Highlights:

Throughout the year, our partnership with DPR has brought forth a variety of events, including:

- Fitness in the Park: Residents have enjoyed outdoor fitness classes and activities in the park, promoting health and wellness while fostering a sense of community.
- Asian American Heritage Month: We celebrated the rich cultural heritage of the Asian American community through a series of events, including
 performances, workshops, and cultural demonstrations.
- Jazz in the Park: Residents and visitors alike have been treated to live jazz performances in the park, showcasing talented local musicians and providing a relaxing and enjoyable experience for all.

Community Impact:

The partnership between Barracks Row Main Street and DPR has had a positive impact on the Barracks Row community in several key ways:

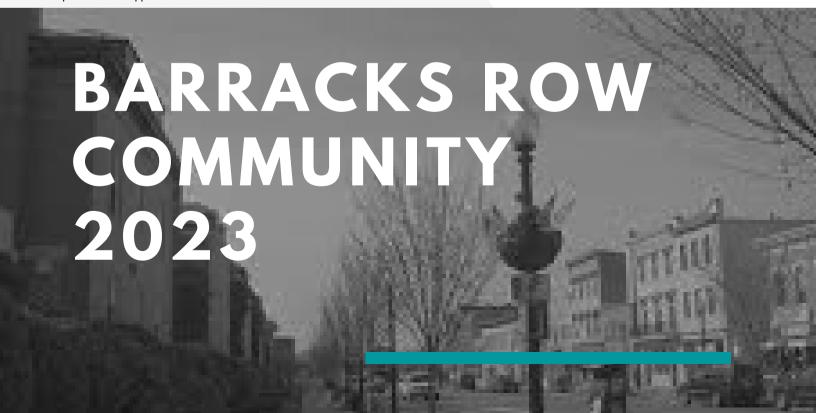
- Promoting Health and Wellness: Fitness in the Park events encourage residents to stay active and maintain a healthy lifestyle, contributing to overall well-being.
- Celebrating Diversity: Asian American Heritage Month events highlight the cultural richness and diversity of our community, fostering understanding and appreciation among residents.
- Cultural Enrichment: Jazz and R&B in the Park events provide opportunities for residents to enjoy live music and experience the arts in an outdoor setting, enhancing the cultural vibrancy of Barracks Row.

Future Plans:

Barracks Row Main Street remains committed to strengthening our partnership with DPR and expanding our collaborative efforts to offer even more engaging and inclusive events for the community. We will continue to explore new ideas and initiatives to meet the diverse interests and needs of Barracks Row residents.

Conclusion:

The partnership between Barracks Row Main Street and DPR has been instrumental in enhancing the quality of life for residents and fostering a strong sense of community on Barracks Row. We are grateful for the support of DPR and look forward to continuing our collaboration to create meaningful experiences and opportunities for all.



Barracks Row Main Street Annual Report: Partnership with The US Chess Center

In our commitment to fostering a vibrant and inclusive community, Barracks Row Main Street is proud to highlight our partnership with the US Chess Center to host a weekly chess club. This initiative reflects our dedication to providing enriching opportunities for residents of all ages to engage in recreational and educational activities while strengthening community bonds.

Program Details:

The weekly chess club will meet every Wednesday at the 700 Pennsylvania Ave Building, providing a convenient and accessible venue for participants. Led by experienced instructors from the US Chess Center, the club offers structured lessons, friendly matches, and opportunities for players to improve their skills and strategy.

Community Impact:

The partnership between Barracks Row Main Street and the US Chess Center has had a positive impact on the community in several ways:

- **Skill Development:** Participants of all ages can enhance their critical thinking, problem-solving, and concentration skills through regular chess play and instruction.
- Community Building: The weekly chess club serves as a gathering place for residents to connect, socialize, and build relationships with fellow chess enthusiasts in the neighborhood.
- Inclusivity: The club welcomes individuals of diverse backgrounds and abilities, fostering a sense of belonging and camaraderie among participants.
- Youth Engagement: By offering chess programming for children and teenagers, the partnership encourages youth development and provides a constructive and enriching after-school activity.

Future Plans:

Looking ahead, Barracks Row Main Street and the US Chess Center are committed to expanding and enhancing the weekly chess club to serve even more members of the community. This includes exploring opportunities for outreach, promoting diversity and inclusion, and incorporating new educational initiatives.



FINANCIAL STATEMENT

2023 Financials Barracks Row Main Street Financial Statement

Assets

Current Assets

Cash \$1,220,245 \$305.893 **Certificates of Deposit Total Cash & Equivalents** \$1,526,138 **Accounts Receivable** \$25,196 **Grants Receivable** \$52.151 \$44,493 Retainages \$740 **Prepaid Expenses Total Current Assets** \$1.648.717

Other Assets

Security Deposits \$1,225 Total Other Assets \$1,225

Total Assets \$1,649,942

Liabilities & Net Assets

Current Liabilities

Accounts Payable \$11,361
Credit Card Payable \$2,747
Total Currency Liabilities \$14,108
Total Liabilities \$14,108

Net Assets

Unrestricted Net Assets \$313,045
Restricted Net Assets \$1,322,790
Total Net Assets \$1,635,835

Total Liabilities

and Net Assets \$1,649,942







